

Proprietary software that identifies significant value and benefits

CLIENT INDUSTRY VERTICAL



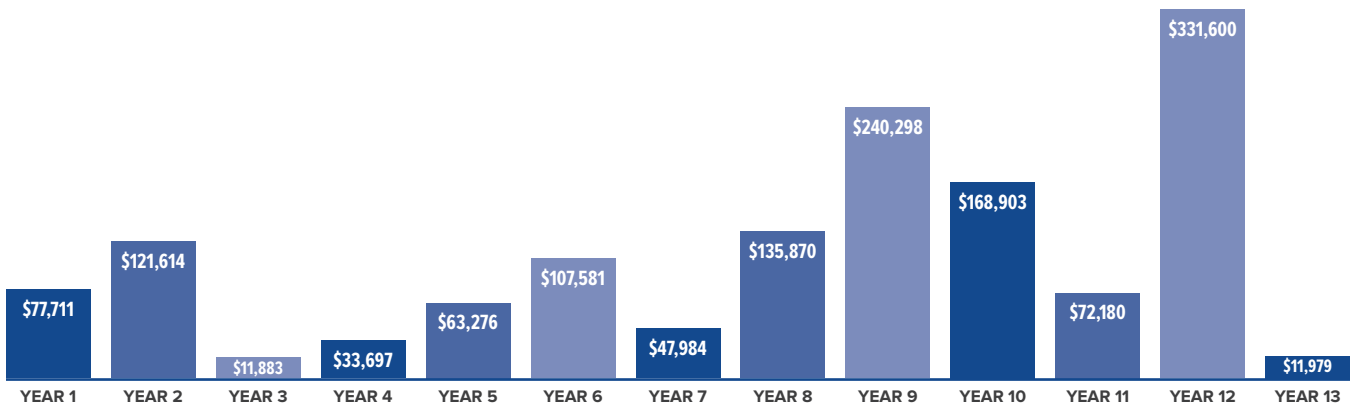
Long-Term Care Facility

CLIENT UTILITY USE

\$3,552,787

Annual Spend

TOTAL CLIENT SAVINGS TO DATE \$1,424,576



This chart references a real UtiliSave client. The numbers represented are the actual savings / refunds delivered each year.

For the past 13 years, UtiliSave has provided its forensic auditing services to this comprehensive group of short- and long-term care facilities which encompasses 5 major facilities, over 30 clinics, and over 100 accounts. We partnered with the group’s CFO and VP of Materials Handling to better understand the make-up of their facilities, their functions, how each utility is used, and the interrelationships with each other.

This client has greatly benefitted from the continuous investments UtiliSave has made in its technical infrastructure. Our software deconstructed their billing by account to analyze individual surcharges and rate components, and then our technical team evaluated the validity of that billing based on the knowledge we garnered from our discussions with the client. We identified a variety of unique exemptions and allowances from this analysis, resulting in savings in all utilities – water/sewer, electric, and gas – savings amounting to

hundreds of thousands of dollars. We also recovered savings due to overlapping billing, errors in fiscal rates, multiplier errors, billing code errors, and errors in demand.

UtiliSave’s expertise extends to the analysis of marketer billing and marketer adherence to contract terms. In this client’s case, we discovered through our Plan Check analysis that the marketer levied various additional surcharges that were not clearly identified in the contract, and that the client had overpaid for the commodity portion of its electricity by more than \$200,000 as compared to remaining with the local delivery carrier. We also discovered that the client had been slammed in the billing of one facility by a marketer, and through our expertise in the industry and our strong negotiation skills, were able to recover the full value of excess costs plus interest.

An industry leader in utility data optimization for over **24 years.**

Marching strong toward **\$1 billion** in found savings and refunds for our clients.

Provides core services to over **16,000** properties nationwide.

Proprietary software dives deeper to deliver **larger net returns.**

Experience in **100+** tariff jurisdictions worldwide.

