

# Data mining and physical inspections deliver significant results

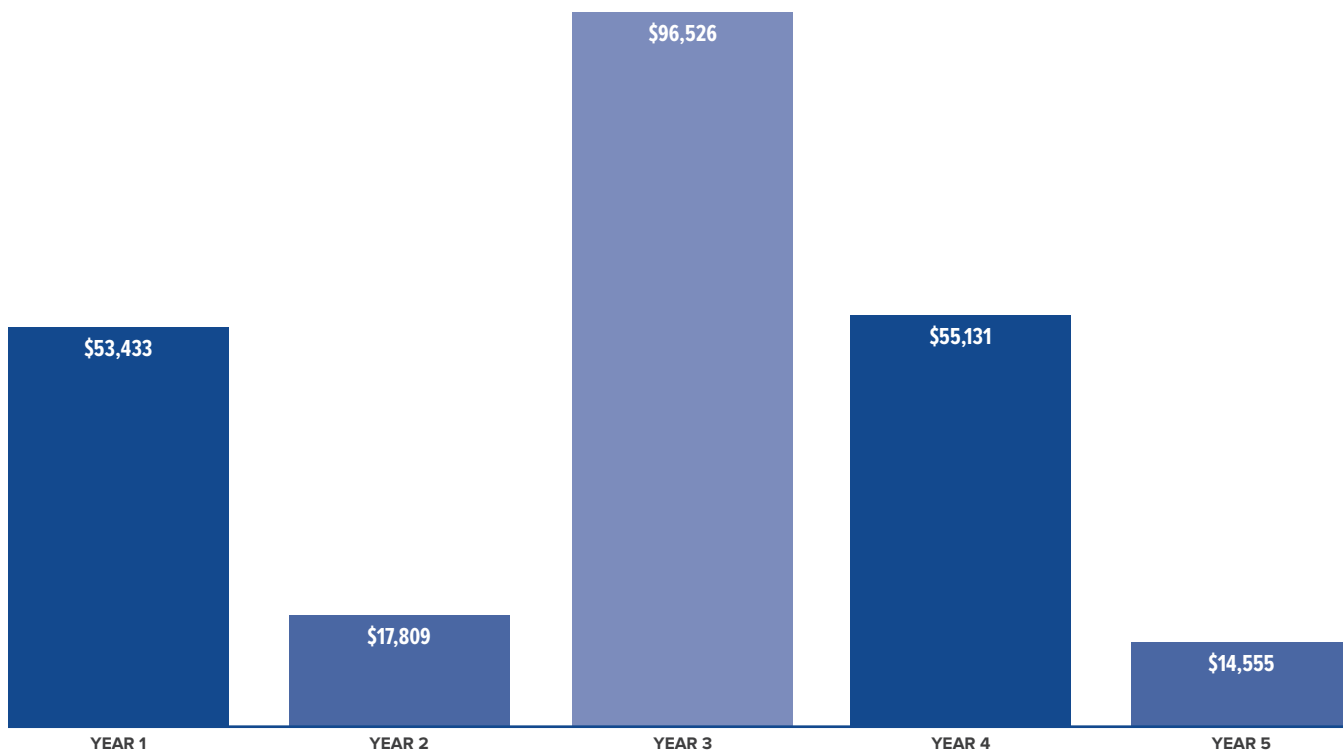
CLIENT INDUSTRY VERTICAL

CLIENT UTILITY USE



**\$1,369,416**  
Annual Spend

**TOTAL CLIENT SAVINGS TO DATE \$237,454**



This chart references a real UtiliSave client. The numbers represented are the actual savings / refunds delivered each year of the relationship.

The combination of our physical inspections, data mining software, and rate modeling software has yielded savings for this client in electric and water. These savings include securitization of allowances that reduced the client's water

billing by nearly 54%, identification of a more beneficial rate for the delivery portion of the Hotel's billing based on its load profile, and errors in the utility's billing of the client's consumption and demand.

An industry leader in utility data optimization for over **24 years.**

Marching strong toward **\$1 billion** in found savings and refunds for our clients.

Provides core services to over **16,000** properties nationwide.

Proprietary software dives deeper to deliver **larger net returns.**

Experience in **100+** tariff jurisdictions worldwide.

