

Using granular data to produce significant savings

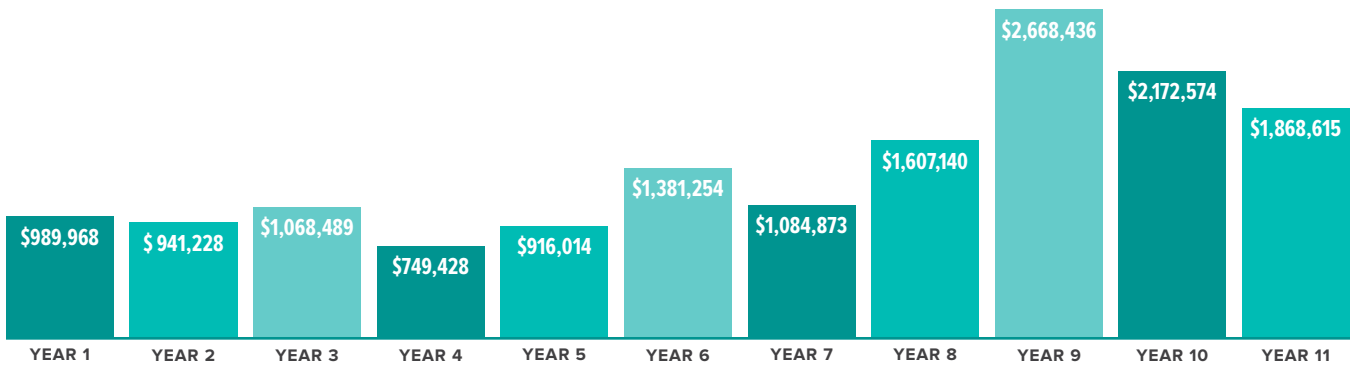
CLIENT INDUSTRY VERTICAL



CLIENT UTILITY USE

\$37,069,988
Annual Spend

TOTAL CLIENT SAVINGS TO DATE \$15,448,019



This chart references a real UtiliSave client. The numbers represented are the actual savings / refunds delivered each year.

For the past 11 years, UtiliSave has provided its forensic auditing services to this University Hospital, enterprise-wide, which encompasses 3 major campuses and over 350 accounts. We partnered with the Hospital’s Energy Programs Director to better understand the make-up of their campuses, how each utility is used, and the Hospital’s interrelationships with other entities.

Data is king, and we invest in our technical infrastructure on a continuous basis. Our software “deconstructs” a client’s billings by account to analyze individual surcharges and rate components. Our technical experts analyze the validity of that billing based on building and usage characteristics to determine if any surcharges can be eliminated or reduced.

For this client, our analysis identified a variety of unique exemptions and allowances resulting in savings in all utilities—

water/sewer, electric, gas, and oil—with a savings value totaling millions of dollars.

Specifically for this client’s electric accounts, our system was able to analyze data at 15-minute intervals, resulting in the identification of savings well into the 6 digits.

UtiliSave’s expertise extends beyond utility data to the analysis of a utility marketer’s billing and their adherence to contract terms. In this client’s case, we discovered that the marketer had “updated” its system and changed the method of rate calculation in the middle term of the client’s existing contract. The marketer’s “updated” billing system was then using higher billing formulas and values than the original contract had specified. We developed a bill calculation to replicate the marketer’s billing details in order to verify the significant errors we uncovered.

<p>An industry leader in utility data optimization for over 24 years.</p>	<p>Marching strong toward \$1 billion in found savings and refunds for our clients.</p>	<p>Provides core services to over 16,000 properties nationwide.</p>	<p>Proprietary software dives deeper to deliver larger net returns.</p>	<p>Experience in 100+ tariff jurisdictions worldwide.</p>
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